

The background of the entire image is a blue-tinted photograph of a city skyline with a row of trees in the foreground. The skyline is reflected in a body of water at the bottom. A large yellow arrow graphic is positioned behind the word 'VIRGINIA', pointing to the right. A yellow triangle is located on the left side of the image, pointing towards the center.

VIRGINIA CHAMBER

The Voice of Business

Our Vision

The VISION of the Virginia Chamber of Commerce is to be the **voice of the Virginia business community** and the **most influential business advocacy organization** in the Commonwealth.

Our Mission

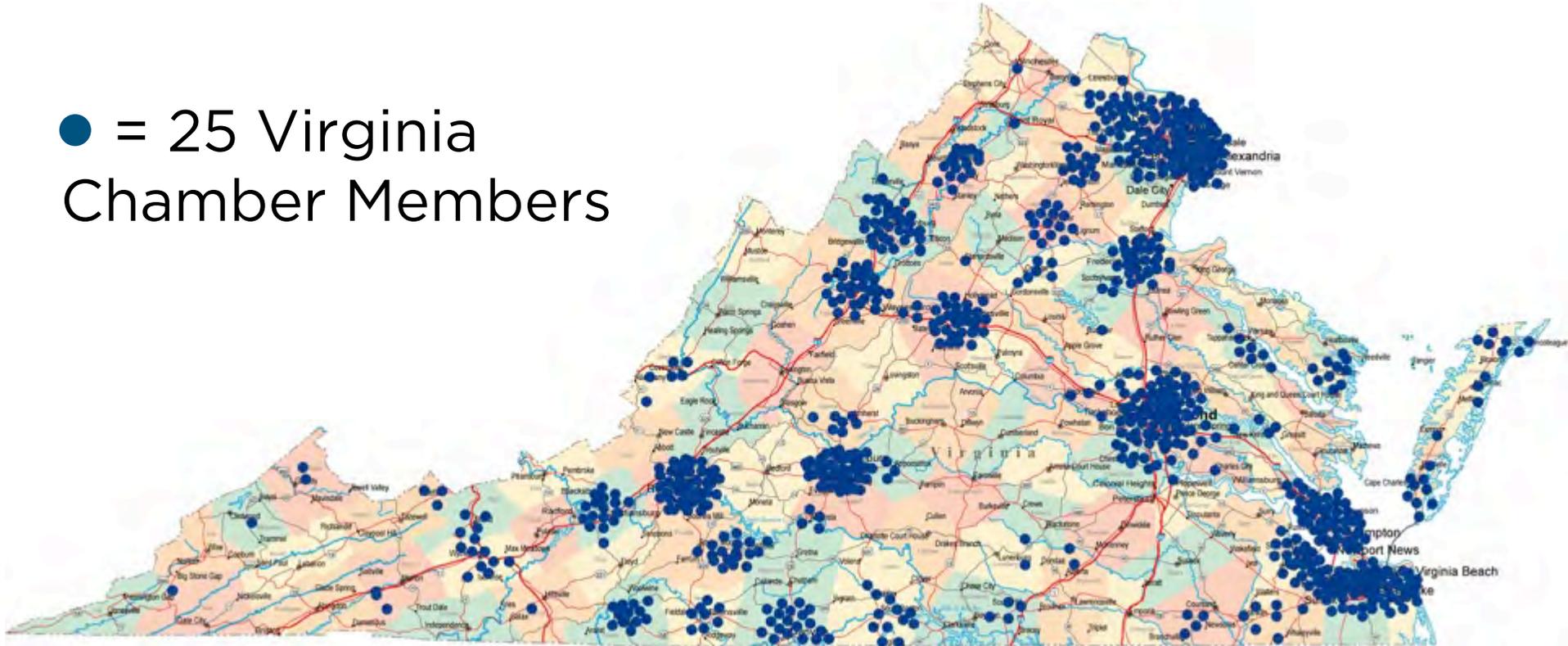
The MISSION of the Virginia Chamber of Commerce is to be a **non-partisan, business advocacy organization** that works in the **legislative, regulatory and political arenas.**

VIRGINIA CHAMBER MEMBERS

2014
16,000

2015
22,600

● = 25 Virginia Chamber Members



Our Challenges:

- Competition
- Federal Budget Cuts
- Health Care Reform
- Traditional Industries in Southside & Southwest Virginia have disappeared
- Workforce Shortage & Skills Gap

How does
Virginia improve
its job growth
and competitive
ranking?

Help from Washington:

- U.S. Energy Policy
- Trade Development
- Transportation Investments
- Fix Immigration System
- Regulatory Reform
- Health Care Reform
- Tax Reform
- Workforce Training

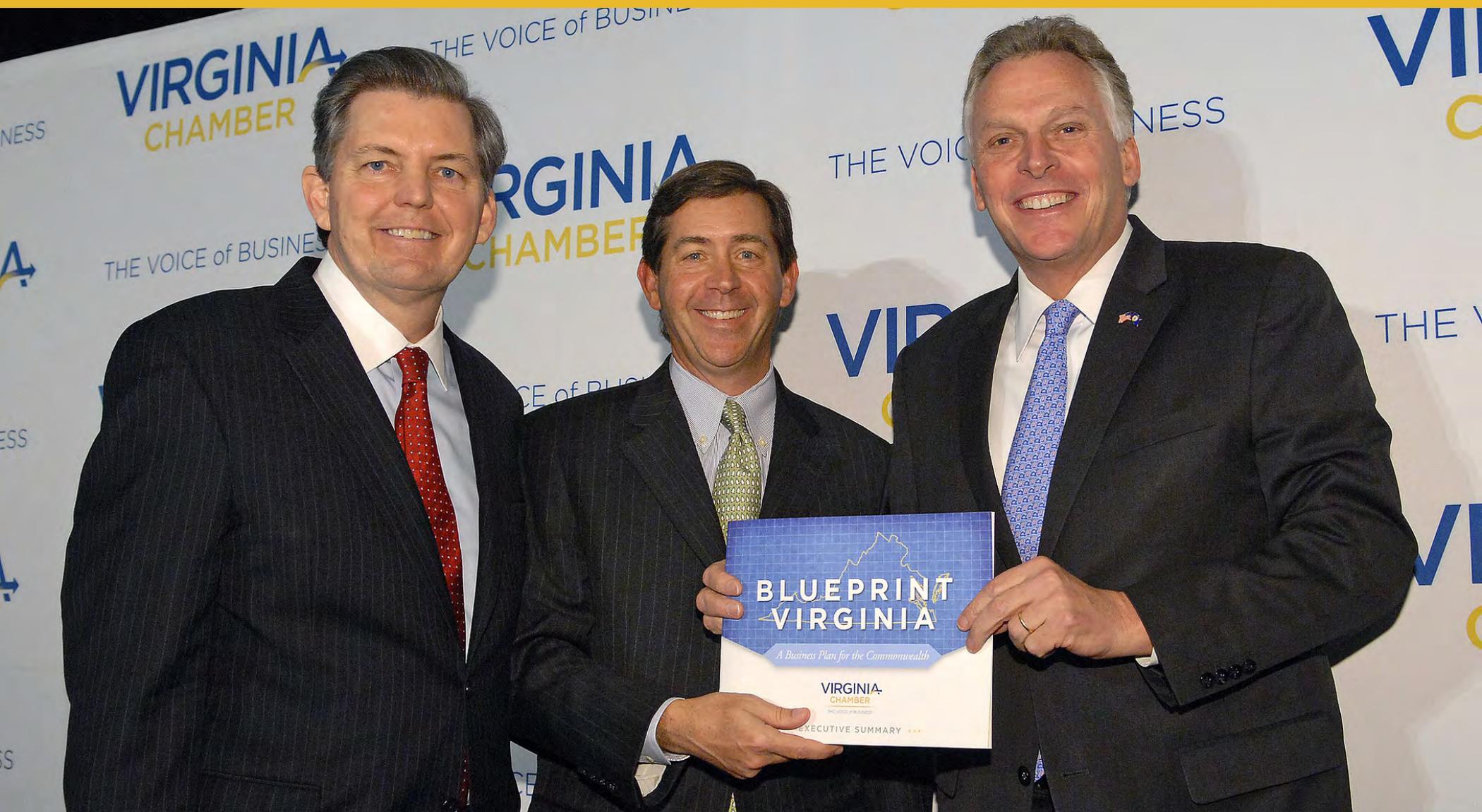
BLUEPRINT VIRGINIA

A Business Plan for the Commonwealth

VIRGINIA
CHAMBER
THE VOICE of BUSINESS

FROM BLUEPRINT TO ACTION

BLUEPRINT VIRGINIA IMPLEMENTATION



2013 Virginia Economic Summit

November 29th, 2013

FROM BLUEPRINT TO ACTION

WHY THE BLUEPRINT?

- ✓ **UNIFIED VOICE**
- ✓ **LONGTERM ECONOMIC DEVELOPMENT PLAN**
- ✓ **NONPARTISAN**

WHERE DO WE WANT TO BE IN 8 YEARS?



IMPROVING
**EDUCATIONAL
ACHIEVEMENT AND
WORKFORCE
READINESS**



STRENGTHENING
VIRGINIA'S **BUSINESS
CLIMATE**



DEVELOPING THE
TRANSPORTATION
INFRASTRUCTURE
FOR A COMPETITIVE
ECONOMY



DELIVERING
QUALITY, COST-
EFFECTIVE
HEALTHCARE



FOSTERING
**INNOVATION AND
ENTREPRENEURSHIP**



ENSURING OUR
ENERGY SECURITY
AND SUSTAINABILITY



INCREASING
MANUFACTURING
JOBS WITH PRO-
BUSINESS POLICIES



PROTECT, CONSERVE
AND DEVELOP OUR
NATURAL RESOURCES



PRESERVING OUR
MILITARY ASSETS
AND SUPPORTING
OUR **VETERANS**

1

BLUEPRINT VIRGINIA

WORKFORCE

GOAL:

Create a more robust workforce to meet the needs of a growing and diverse business community.

WORKFORCE

INDUSTRY COUNCIL CHAIR: Co-Chairs Ben Davenport, Chairman of First Piedmont Corporation, and Mike Daniels, Chairman of LMI

- Public-Private Partnerships
- Targeted Sectors & Populations
- Regional Solutions
- Establish Virginia Board of Workforce Development

2

BLUEPRINT VIRGINIA

GOAL:

Build on our nationally ranked education system to develop the world's best workforce for the 21st century.

EDUCATION

EDUCATION

INDUSTRY COUNCIL CHAIR: Co-Chairs Ben Davenport, Chairman of First Piedmont Corporation, and Mike Daniels, Chairman of LMI

- System Level Reform
- Early Childhood Education
- K-12 Education
- Post-Secondary/Higher Education



BLUEPRINT VIRGINIA

What's next?



The Chamber Foundation will conduct research, provide metrics to measure economic progress and produce events on issues facing business.

Created in 1976, the Foundation is a 501(c)(3).



CENTER FOR EDUCATION & WORKFORCE

Investing in people is
the most effective long-
term growth strategy.

VIRGINIA'S TALENT PIPELINE

By 2022, about

500,000

new jobs will be created in VA

Over workers will be
needed to replace
930,000 Virginia's retiring
workforce

CLOSING THE SKILLS GAP

Over 60% of future jobs will require post-secondary education, but not necessarily a four-year degree

166,000 to 200,000 jobs are currently unfilled...

FOUNDATION INITIATIVES

- ✓ Encourage Virginia Employers To Play Leadership Role
- ✓ Align Education, Workforce and Economic Development

FOUNDATION INITIATIVES

VIRGINIA EMPLOYERS SURVEY

- ✓ Provide Actionable Data on Labor Market Demand & Supply

FOUNDATION INITIATIVES

Building Virginia's Talent Pipeline

October 2015

Greater Richmond Convention Center

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VIRGINIA CHAMBER

A large yellow arrow graphic pointing to the right, located on the left side of the image, partially overlapping the dark blue horizontal band.

The Voice of Business